Chicago Actuarial Association

Website - http://ChicagoActuarialAssociation.org E-mail - ChicagoAct@yahoo.com

EVENT: March 2007 Workshops

DATE: Tuesday March 13, 2007
12:50 Registration begins
1:50 Workshop sessions begin (see attached schedule)
5:10 Bar opens (cocktails, beer, wine, soda pop)
5:35 Dinner

PLACE: BlueCross BlueShield of Illinois (see directions, below)
300 East Randolph Street, CAL level
Northeast corner of Randolph and Columbus Drive, Chicago, IL 60601

COST: $60 with dinner, $50 without dinner

Workshops cover a variety of hot topics in each of the time slots. Please identify the workshop sessions that you would like to attend on the registration form. Make your reservation by faxing your registration form to Pat Pruitt at 603-452-8018 by **Wednesday, March 7, 2007**. If you have questions, please call Pat at 312-751-3392 or Bob Aronsohn at 312-653-5677. This information, extensive speaker biographies, and subsequent updates are posted on our website at http://meeting.ChicagoActuarialAssociation.org.

Professional Development (PD) credit has been approved for many sessions. Please refer to the descriptions pages. Information about additional PD credit will be posted on our website as approvals are received.

We welcome and encourage non-actuaries to attend our workshops because information covered is relevant to a wide range of work within the insurance and consulting businesses. Please share this with others who may be interested.

Please fax your registration form by March 7 (or E-mail the same information) to **Pat Pruitt at 603-452-8018** (PatPruitt60302@yahoo.com). If any sessions need to be canceled due to low attendance, we will contact you.

Payment can be made in advance by credit card by faxing the attached credit card information form to **Paul Dennee** at (847) 615-4107. You may also use the form to pay at registration. Payment at registration may also be made by cash or check.

Chicago Actuarial Association: March 13, 2007 Workshops

Canned soda, bottled water and snacks will be provided before each session.

1:50 p.m. Workshop Sessions	Presenters
A1: How Medigap Carriers are Coping in a Changing Medicare Environment - The Medicare landscape continues to evolve rapidly. The focus of this session will be on how a traditional Medigap carrier has evolved in this environment. Topics addressed will include MMA, Part D, Medicare Advantage, and upcoming changes in Medicare Supplement.★**PD**	**Patrick Fleming**, FSA, MAAA Vice President, Actuarial Bankers Life and Casualty
A2: Current Experience Studies – The Society of Actuaries is conducting experience studies for group life mortality and individual deferred annuity persistency. Learn about the findings in this session. ★**PD**	**Jack Luff**, FSA, FCIA, MAAA Experience Studies Actuary Society of Actuaries
A3: SOX 404 and Actuarial Process - This session will provide discussion of Sarbanes-Oxley Section 404 **(**SOX 404) requirements and issues as related to actuarial processes: • Brief history of SOX 404 • Actuarial roles & responsibilities • Practical implementation tips • How to get extra benefits from the process ★**PD**	**Nian-Chih Yang**, FSA, MAAA Manager Ernst & Young
A4: Learn the Secrets of Power Reading - Power Reading will teach you how to read all your business material in half the time. This special free lesson will teach you: • What your present reading skill is; • Why you read the way you do; • A unique new technique that will improve your reading on the spot; • How to read as fast as you can think; • How to take tests more efficiently.	**Allan Goldin** President Learning Technologies
A5: Pandemic Risk and the Avian Flu – Can the life insurance industry survive a severe pandemic? This session will present the Society of Actuaries research to model the potential effect of a pandemic claims surge. Topics covered will include background on avian flu, 20th century pandemics, SoA mortality claims surge model, and related delphi studies. ★**PD**	**Tom Edwalds,** FSA, ACAS, MAAA AVP – Mortality Research Munich American Re

★**PD** indicates Professional Development for 1.0 credit is approved for the session.

Updates are shown in red.

Chicago Actuarial Association: March 13, 2007 Workshops

Canned soda, bottled water and snacks will be provided before each session.

3:00 p.m. Workshop Sessions	Presenters
B1: What's Up with Prescription Drug Benefits Besides Trend? - The speaker will present a broad sampling of today's issues and strategic approaches for drugs and drug benefits. ★**PD**	**Steve Berna**, FSA, MAAA Consulting Actuary Trivantage Pharmacy Strategies
B2: Preliminary Results of SoA Mortality and Underwriting Surveys - This session will provide preliminary results to recent Society of Actuaries surveys on Simplified Issue, Business Decisions (from both a direct company and reinsurer perspective) and Older Age Underwriting. Come and learn about current industry thinking and practices on these topics. ★**PD**	**Al Klein**, FSA, MAAA VP – Actuarial Experience Studies AIG American General
B3: Life Insurance Tax Update - This workshop will focus mainly on life insurance company tax reserve issues with some limited discussion on policyholder tax issues. Recent cases and rulings, reserve issues arising in audits and appeals, IRS audit issues, tax reserve implications of recent NAIC activities including the movement towards principle based reserves, and other emerging developments (including activities of various SOA, AAA and ACLI groups) will be discussed. ★**PD**	**Charles D. Friedstat**, FSA, MAAA, Director, KPMG LLP; **Arthur V. Panighetti,** FSA, MAAA**,** Vice President - Tax, Northwestern Mutual Life.
B4: Professional Ethics - Join your colleagues to explore some of the ethical issues actuaries may encounter at some point in their careers. Things are not always as easy as they seem when you first read the Code of Conduct. Using concepts and methods from the Society's professionalism courses, with some chance to share experiences, this program is designed for actuaries at all experience levels.	**Linden N. Cole**, FSA, MAAA Retired, former Managing Director Society of Actuaries **Nancy Behrens**, FSA, MAAA Vice President Life/Health State Farm Life Insurance Co
B5: ERM Topics - "Enterprise Risk Management" is an evolving philosophy and discipline that reflects "holistic" analytical analyses and reasoning with regards to the sectors of risk (Strategic, Operational, Hazard, and Financial). This session will discuss this evolving discipline from both a technical and operational perspective. Some practical applications will also be presented, including: • Various approaches to catastrophe mortality risk protection • Discussion of the Mortality Pool approach • A case study of the evolution and successes of an ERM program at a multi-line insurer • Examples of analysis and reporting tools and practices. ★**PD**	**Carl L. Shepherd**, FSA, MAAA Senior Vice President United Farm Family Life Ins Co **Robert F. Wolf**, FCAS, MAAA Director Navigant Consulting, Inc **Andy Wunsch,** FSA, MAAA Associate Actuary Allstate Insurance Company
B6: Current Financial Reporting Issues for Health Insurers - This session will discuss a variety of recently enacted and proposed financial reporting developments of interest to health insurers. Topics will include NAIC, FASB, and IASB issues from a health-specific perspective. ★**PD**	**Rowen B. Bell**, FSA, MAAA Manager Ernst & Young LLP

★**PD** indicates Professional Development for 1.0 credit is approved for the session.

Chicago Actuarial Association: March 13, 2007 Workshops

Canned soda, bottled water and snacks will be provided before each session.

4:10 p.m. Workshop Sessions	Presenters
C1: Medicare Advantage and Part D Strategies - After much growth in 2006, the Medicare Advantage and Part D programs have gained even more momentum in 2007. We will discuss: • Basic structure of these programs • Recent trends in enrollment and premiums • Emerging products • How organizations can improve their profit potential • Most common operational concerns with these products • How employer groups can benefit from these products • Part D issues and opportunities now presenting themselves **★PD**	**Eric Goetsch**, ASA, MAAA Associate Actuary Milliman, Inc
C2: Predictors of Exceptional Human Longevity - This presentation will discuss new developments and findings from the ongoing study of predictors of exceptional human longevity. Topics include: the effects of maternal age at person's birth, family size, birth-order, season of birth, geography of childhood residence, and parental occupation, socioeconomic status, and lifespan. For more information see the authors' website: http://longevity-science.org , and post your questions and comments on their discussion blog: http://longevity-science.blogspot.com	**Leonid Gavrilov**, PhD **Natalia Gavrilova**, PhD: Center on Aging, National Opinion Research Center, University of Chicago
C3: Principles-Based Approach to Reserves and Capital – The current status of this initiative will be discussed, including the following topics: • Overview of the Principles-Based Approach • Conceptual issues outstanding • Implementation issues • Illustrative example • How the Principles-Based Approach changes the role of the actuary **★PD**	**Mary Bahna-Nolan**, FSA, MAAA VP & Chief Actuary North American Co-Life/Health **Donald Maves**, FSA, MAAA Manager, Actuarial Services PolySystems, Inc. **James Thompson**, FSA, MAAA Principal Central Actuarial Associates
C4: Entrepreneurial Actuaries and the Personal Actuaries Market – Independent business owner, Actuary, and Registered Investment Advisor Daniel E. Winslow will speak on starting your own company. What skills and relationships are needed? How do you handle marketing, competition and legal requirements? What does an RIA do?	**Daniel E. Winslow**, FSA, MAAA Consultant Winslow Financial LLC
C5: A Financial Economist's Views on Pension Finance - This session will start with the discounted cash flow framework and illustrate some recent debates on pension funding. The presentation will end with a brief summary of selected current applications, such as longevity bonds and swaps and the implications of pension funding shortfalls on shareholder value. **★PD**	**Timur Gök**, MA Instructor, Finance Department Northern Illinois University Regional Co-Director Chicago chapter of PRMIA

Dinner Speaker: Kenneth Avner, Vice President & Chief Actuary, Blue Cross and Blue Shield of Illinois, will give his perspective on how the current changes in medical delivery can be viewed in historical perspective.

REGISTRATION FORM Chicago Actuarial Association **-** MARCH 13, 2007 WORKSHOPS

Please mark the sessions you wish to attend on this registration form, and fax the completed form to Pat Pruitt at 603-452-8018 **by March 7**. (Yes, that is the correct area code.) Alternatively, you may E-mail the same information to PatPruitt60302@yahoo.com . Remember to list the workshop numbers, whether you are staying for dinner, and your dinner choice.

*Name (print): _________________________ *Company/Affiliation: ____________________

Telephone: _________________ E-mail: ________________________________

Dinner (Please check one):

☐ Lobster stuffed beef tenderloin in sautéed garlic butter and shallots in a red wine demi-glace served with grilled asparagus and roasted garlic whipped yukon gold potatoes

☐ Grilled sea bass with a pineapple chili-basil glaze served with stir-fried julienne vegetables and a ginger avocado risotto

☐ Sun-dried tomato and goat cheese stuffed grilled zucchini served over couscous with a pesto sauce

☐ No, I am not staying for dinner.

*Please register your name and affiliation as you want your name badge to read

---

SESSION TIMES **WORKSHOP NUMBER AND TOPIC**

(Please check one each in time slots A, B, C)

1:50 p.m. - 2:50 p.m.	A1: How Medigap Carriers are Coping in a Changing Medicare Environment	
	A2: Current Experience Studies	
	A3: SOX 404 and Actuarial Process	
	A4: Learn the Secrets of Power Reading	
	A5: Pandemic Risk and the Avian Flu	
3:00 p.m. - 4:00 p.m.	B1: What's Up with Prescription Drug Benefits Besides Trend?	
	B2: Preliminary Results of SoA Mortality and Underwriting Surveys	
	B3: Life Insurance Tax Update	
	B4: Professional Ethics	
	B5: Enterprise Risk Management Topcs	
	B6: Current Financial Reporting Issues for Health Insurers	
4:10 p.m. - 5:10 p.m.	C1: Medicare Advantage and Part D Strategies	
	C2: Predictors of Exceptional Human Longevity	
	C3: Principles-Based Approach to Reserves and Capital	
	C4: Entrepreneurial Actuaries and the Personal Actuaries Market	
	C5: A Financial Economist's Views on Pension Finance	

Dinner Speaker	Current Changes In Medical Delivery Viewed In Historical Perspective

If any sessions need to be canceled due to low attendance, we will contact you directly.

Chicago Actuarial Association

2006-2007 Officers

President:	Robert Stahnke (Trustmark Insurance)
President-Elect:	Tom Edwalds (Munich American Re Co)
Vice President-Programs:	(open)
Vice President-Education:	Pat Pruitt (U. S. Railroad Retirement Board)
VP-Public Relations:	Suzanne Wille (NACOLAH)
Secretary:	Bob Aronsohn (BlueCross BlueShield of Illinois)
Treasurer:	Paul Dennee (Trustmark Insurance)

Website - http://ChicagoActuarialAssociation.org E-mail - ChicagoAct@yahoo.com

Credit Card Information Form

Date: March 13, 2007

Prepayment is optional, but appreciated, as it speeds up the sign-in process the day of the event.

Event: March Workshops

Please provide your credit card information, and fax this completed form to Paul Dennee, CAA Treasurer, at (847) 615-4107 (this FAX number goes directly to Paul's PC, and is therefore private).

Amount to process ___________ (*$60 with dinner / $50 without dinner*)

________________________ ____________________________

Name as it appears on credit card Signature

________________________ ________________ ____ __________

Billing Address City State Zip

________________________ ________________ __________

Card Number Expiration MM/YYYY Security Code (on back, or on the front for Am.Ex.)

☐ American Express ☐ Discover ☐ MasterCard ☐ VISA

________________________ ____________________________

Telephone Number Email Address

If paying for more than one person, list all names here:

____

____

____

At your option, you may mail this form, or pay by check, to the CAA mailing address:

Chicago Actuarial Association, P.O. Box 81675, Chicago, IL 60681-0675.

** REMINDER: You also need to send a registration form to Pat Pruitt. **

Getting to Blue Cross and Blue Shield of IL

The Blue Cross and Blue Shield of Illinois building is located at **300 EAST RANDOLPH STREET,** in Chicago, just North of Grant Park, on the Northeast corner of Randolph Street and Columbus Drive, an easy walk from the Loop, and next to the AON/Standard Oil building. Check in **at the front lobby**, pass through security, and proceed down to the CAL level conference rooms.

FROM THE NORTH, ALONG I-94 SOUTH/I-94 EAST & I-90 EAST
Exit at Ohio Street (east). Then past Michigan Avenue, at Fairbanks turn right (south), and the street becomes Columbus. After the bridge, past three streets, you will see an entrance on the right for East Monroe Garage (see bottom of page).

FROM THE NORTH, ALONG I-294
Either branch off to I-94 East, or branch off to I-90 and choose I-90 South/East.
Continue past where I-90 & I-94 join together. Exit at Ohio Street (east). Then past Michigan Avenue, at Fairbanks turn right (south), and the street becomes Columbus. After the bridge, past three streets, you will see an entrance on the right for East Monroe Garage (see bottom of page).

FROM LAKE SHORE DRIVE
Exit at Monroe Street. Turn right (north) at Columbus Drive, and you will see an entrance on the right for East Monroe Garage (see bottom of page).

FROM THE SOUTH, ALONG I-94 OR I-90
Follow I-94 heading north, then take I-55 North to Lake Shore Drive (north). Exit at Monroe Street. Turn right (north) at Columbus Drive, and you will see an entrance on the right for East Monroe Garage (see bottom of page).

CTA TRAINS (www.transitchicago.com)
Exit from the following stations and walk east, 2 blocks past Michigan Avenue on Randolph Street.
Orange, Green, and Brown line trains: Randolph Street Station.
Red line train: Lake or Washington Station.
Blue line train: Washington Station.

METRA TRAINS (www.metrarail.com)
From the South Shore Line, exit at the Randolph Street Station, walk east 2 blocks.
From both Union Station and Northwestern Station (Oglivie Transportation Center), the walk is one mile east.

PARKING
Enter the East Monroe Garage ($13) from Columbus Drive, between Randolph and Monroe. This is a large parking area, so once inside, go toward the "East Monroe Garage", get your parking ticket, and then go toward the "Randolph Street" side. Park toward the north end (near rows 1A or 2A), walk the Pedway to BlueCross, and ride the escalator up to the main level. You may also enter the Pedway from the north end of Grant Park.

Other CAA Business:

1. **Review Classes** have been arranged by the CAA to help students prepare for the examinations Course 1/P, Course 2/FM, and Course M. Details are posted on our website.

2. The 2007 **Membership Directory** is available to our members. Send an E-mail request to ChicagoAct@yahoo.com if you want a copy.

3. The CAA is looking for **volunteers** to help with the program committee. Please e-mail the CAA if you are interested in helping out. Program committee tasks include brainstorming on future meeting topics and recruiting speakers.

4. The Actuarial Foundation and Junior Achievement of Chicago are looking for 50 actuaries to mentor high school students in Chicago! Share your business experience, career decisions and facilitate JA's economic education curriculum to inspire young people to get excited about their lives beyond the classroom. For more information about this program and to learn how to volunteer, please contact Debbie Scanlon at the Actuarial Foundation at debbie.scanlon@actfnd.org or 847-706-3600.

5. The CAA encourages all actuaries to donate as generously as possible to the Actuarial Foundation initiative to Rebuild Math Classrooms. The Foundation has been working with math teachers who are requesting assistance to help rebuild their math resources in areas devastated by hurricanes Katrina and Rita. Their needs are overwhelming. For more information, please go to http://www.actuarialfoundation.org/donor/mathclassrooms.htm or contact Rita Lietz, Development Program Manager at The Actuarial Foundation, by phone at 847-706-3659 or by e-mail at Rita.Lietz@ActFnd.org. Thank you for your generosity!

6. The **mailing address** for the Chicago Actuarial Association is P.O. Box 81675, Chicago, IL 60681-0675.

7. If you know anyone who wants to be added to our free E-mail distribution list, ask him or her to send an E-mail to Chicagoact@yahoo.com

8. The latest information, and more detail, about our events, activities, programs, and volunteer staff, can be found at our **website** http://ChicagoActuarialAssociation.org